Independent Auditor's Report and Consolidated Financial Statements
June 30, 2019 and 2018

June 30, 2019 and 2018

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#### **Independent Auditor's Report**

Board of Trustees Indianapolis Museum of Art Indianapolis, Indiana

We have audited the accompanying consolidated financial statements of Indianapolis Museum of Art, d/b/a Newfields and its subsidiary, which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Indianapolis Museum of Art, d/b/a Newfields and its subsidiary as of June 30, 2019 and 2018, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matters**

As described in Note 2 to the consolidated financial statements, in 2019, Indianapolis Museum of Art, d/b/a Newfields adopted ASU 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* Our opinion is not modified with respect to this matter.

As discussed in Note 3 to the consolidated financial statements, in 2019, Indianapolis Museum of Art, d/b/a Newfields adopted new accounting guidance regarding recognition of revenue with customers. Our opinion is not modified with respect to this matter.

BKD,LLP

Indianapolis, Indiana January 6, 2020

### Consolidated Statements of Financial Position June 30, 2019 and 2018

	 2019	•	2018 estated - Note 2)
Assets			
Cash	\$ 3,193	\$	5,638
Accounts and other receivables	351		216
Contributions receivable, net	14,381		10,255
Prepaid expenses and other assets	835		1,076
Investments	347,549		339,042
Estate notes and charitable lead trusts	17,545		16,552
Library accessions	1,161		1,151
Property and equipment, net	 90,974		95,422
Total assets	\$ 475,989	\$	469,352
Liabilities			
Accounts payable	\$ 866	\$	1,025
Accrued salaries, wages and employee benefits	696		1,209
Deferred revenue	786		731
Other liabilities	1,679		1,644
Tax-exempt bonds payable, net of bond issue costs (including bond			
premium of \$1,513 in 2019 and \$1,599 in 2018)	 77,214		80,472
Total liabilities	81,241		85,081
Net Assets			
Without donor restrictions	91,754		96,550
With donor restrictions	302,994		287,721
Total net assets	394,748		384,271
Total liabilities and net assets	\$ 475,989	\$	469,352

### Consolidated Statements of Activities Years Ended June 30, 2019 and 2018

	Without Donor Restrictions	2019 With Donor Restrictions	Total
Revenue, Gains and Other Support			
Annual giving and other contributions	\$ 2,39	8 \$ 21,130	\$ 23,528
Government grants	16	8 168	336
Memberships	1,08	1 -	1,081
Admissions, fees and sales	4,95	9 12	4,971
Investment return designated for current operations,			
debt payments and art acquisitions	5,66	1 13,124	18,785
	14,26	7 34,434	48,701
Net assets released from restrictions	14,37	0 (14,370)	-
Total revenue, gains and other support	28,63	7 20,064	48,701
Expenses			
Curatorial	7,12	1 -	7,121
Educational	6,78	-	6,784
Horticultural	2,28	9 -	2,289
Museum stores	2,48	7 -	2,487
Management and general	2,36	5 -	2,365
Fundraising	2,95	1 -	2,951
Total expenses	23,99	7 -	23,997
Change in Net Assets Before Depreciation			
and Interest and Other Changes	4,64	0 20,064	24,704
Depreciation	6,64	4 -	6,644
Interest	2,71	6 -	2,716
Total depreciation and interest	9,36	0 -	9,360
Change in Net Assets Before Other Changes	(4,720	20,064	15,344
Other Changes			
Investment return greater (less) than amounts			
designated for current operations and art acquisitions	(1,600	5) (2,370)	(3,976)
Changes in projected benefit obligation arising during the period		-	-
Amortization included in net periodic pension cost			-
Change in fair value of interest rate swap agreements		-	-
Change in value of split interest agreements	(40	(454)	(494)
Proceeds from sales of art		- 287	287
Purchases of art	(10	(674)	(684)
Net assets released from restriction - art acquisition	1,58	0 (1,580)	
Change in Net Assets	(4,796	5) 15,273	10,477
Net Assets, Beginning of Year, as previously reported			-
Change in Accounting Principle			-
Net Assets, Beginning of Year, as restated	96,55	0 287,721	384,271
Net Assets, End of Year	\$ 91,75	4 \$ 302,994	\$ 394,748

	out Donor		th Donor	<b>-</b>
Res	trictions	Res	strictions	Total
\$	4,357	\$	12,087	\$ 16,444
	275		91	366
	1,003		-	1,003
	4,030		18	4,048
	27,842		13,172	 41,014
	37,507		25,368	62,875
	16,194		(16,194)	-
	53,701		9,174	62,875
	7,896		-	7,896
	8,530		-	8,530
	2,343		-	2,343
	2,223		-	2,223
	2,790		-	2,790
	3,381		-	3,381
	27,163		-	27,163
	26,538		9,174	 35,712
	6,332		-	6,332
	2,494			 2,494
	8,826			 8,826
	17,712		9,174	26,886
	(21,398)		3,883	(17,515
	(345)		-	(345
	2,984		_	2,984
	(62)		_	(62
	(149)		(187)	(336
	86		353	439
	(182)		-	(182
	55		(55)	(182
	(1,299)		13,168	11,869
	96,841		275,561	372,402
	1,008		(1,008)	
	1,000		(1,000)	 
	97,849		274,553	 372,402
\$	96,550	\$	287,721	\$ 384,271

#### Consolidated Statements Functional Expenses Years Ended June 30, 2019 and 2018

									2019	)						
							М	useum	Pi	rogram	Mai	nagement and				
	Cı	ıratorial	Ed	ucation	Hor	ticultural	5	Stores		Total	(	General	Fun	draising		Total
Personnel	\$	4,012	\$	3,402	\$	1,176	\$	1,081	\$	9,671	\$	1,249	\$	1,736	\$	12,656
Benefits		864		661		261		194		1,980		360		312		2,652
Services		422		756		188		44		1,410		285		312		2,007
Plant repairs		49		65		50		27		191		69		10		270
Utilities		448		335		116		106		1,005		90		154		1,249
Supplies		380		254		252		790		1,676		27		44		1,747
Insurance		406		86		31		25		548		21		37		606
General		519		1,094		214		193		2,020		163		345		2,528
Financial		21		131		1		27		180		101		1		282
		7,121		6,784		2,289		2,487		18,681		2,365		2,951		23,997
Depreciation		2,133		1,889		654		600		5,276		500		868		6,644
Interest		872	_	773		267	_	245		2,157		204		355	_	2,716
Total expense	¢	10 126	¢	0.446	¢	2 210	¢	2 222	4	26 114	¢	2.060	¢	4 174	¢	22 257

									2018	3						
											Ma	nagement				
							M	useum	P	rogram		and				
	Cı	uratorial	Ec	lucation	Hor	ticultural	5	Stores		Total		General	Fun	draising		Total
D 1		2 222		2010		1.005		024	do.	0.002			do	1.501		12.244
Personnel	\$	3,232	\$	3,919	\$	1,097	\$	834	\$	9,082	\$	1,381	\$	1,781	\$	12,244
Benefits		1,511		1,821		540		388		4,260		646		694		5,600
Services		957		844		109		57		1,967		241		242		2,450
Plant repairs		111		120		60		40		331		25		38		394
Utilities		349		403		110		83		945		106		163		1,214
Supplies		338		303		247		551		1,439		20		40		1,499
Insurance		149		130		31		21		331		26		40		397
General		1,211		776		136		217		2,340		204		364		2,908
Financial		38		214		13		32		297		141		19		457
		7,896		8,530		2,343		2,223		20,992		2,790		3,381		27,163
Depreciation		2,359		1,461		600		542		4,962		478		892		6,332
Interest	_	929	_	576		237	_	180		1,922	_	224		348	_	2,494
Total expense	\$	11,184	\$	10,567	\$	3,180	\$	2,945	\$	27,876	\$	3,492	\$	4,621	\$	35,989

#### Consolidated Statements of Cash Flows Years Ended June 30, 2019 and 2018

		2019	2018		
Operating Activities					
Change in net assets	\$	10,477	\$	11,869	
Items not requiring (providing) cash	4	10,	Ψ	11,005	
Depreciation		6,644		6,332	
Noncash contributions		(14)		(14)	
Acquisition and sales of art, net		397		(257)	
Contributions restricted for long-term investment		(7,309)		(5,341)	
Realized gains on investments		(45,198)		(18,696)	
Unrealized (gains) losses on investments		30,094		(3,765)	
Change in fair value of interest rate swap agreement		-		62	
Changes in				02	
Accounts and other receivables		(135)		18	
Contributions receivable		(4,126)		(7,365)	
Prepaid expenses and other assets		203		(132)	
Estate notes and charitable lead trusts		(993)		866	
Accounts payable		(159)		398	
Accrued expenses and other liabilities		(423)		82	
Net cash used in operating activities		(10,542)		(15,943)	
Net cash used in operating activities		(10,342)		(13,943)	
Investing Activities					
Acquisitions of art		(684)		(182)	
Proceeds from sale of art		287		439	
Purchases of property and equipment		(2,206)		(2,691)	
Purchases of investments		(455,865)		(121,795)	
Sales and maturities of investments		458,940		159,599	
Net cash provided by investing activities		472		35,370	
Financing Activities					
Proceeds from contributions restricted for					
Investments in endowment		3,536		3,182	
Investments in art and property and equipment		_		26	
Investments subject to various purchases		7,309		5,341	
Termination payment for interest rate swap agreement		-		(2,057)	
Proceeds from issuance of bonds		_		46,055	
Principal payments on bonds		(3,220)		(67,715)	
Net cash provided by (used in) financing activities		7,625		(15,168)	
Increase (Decrease) in Cash		(2,445)		4,259	
Cash, Beginning of Year		5,638		1,379	
Cash, End of Year	\$	3,193	\$	5,638	
Cush, Dhu Ul 1 Cui	φ	3,173	φ	3,036	
Supplemental Information					
Interest paid	\$	2,745	\$	2,749	
Property and equipment in accounts payable		373		347	

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies

#### General

Indianapolis Museum of Art (Newfields) was incorporated as a not-for-profit organization in May 1892, under the laws of the State of Indiana. During 2018, Newfields filed a Certificate of Assumed Business Name with the Office of the Secretary of the State of Indiana to doing business as (d/b/a) Newfields.

The consolidated financial statements include the accounts of the Indianapolis Museum of Art and Oldfields, LLC, its wholly owned subsidiary. Oldfields, LLC was established during 2004 to hold certain real estate. The consolidated financial statements also include Newfields' affiliated organizations: Alliance of the Indianapolis Museum of Art, the Asian Art Society, the Contemporary Art Society, the Design Arts Society, the Fashion Arts Society and the Horticultural Society. The affiliated organizations are special interest groups within Newfields membership which operate for the benefit of Newfields donating cash and services of volunteers to various Newfields activities. No amounts are included in the consolidated financial statements for services of volunteers.

Newfields' mission is to enrich lives through exceptional experiences with art and nature. Newfields' primary sources of revenue and support are contributions, membership, admissions and earnings on investments.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of the revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

#### Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Net assets without donor restrictions are available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment. Net assets with donor restrictions are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Cash

At June 30, 2019, Newfields' cash accounts exceeded federally insured limits by approximately \$2,988,000.

#### Investments and Investment Return

Investments are carried at fair value. For those investments without quoted market prices, the fair value was provided by the managers of the investment funds. These estimated values are subject to uncertainty, and therefore, may differ significantly from the value that would have been used had a market for such investments existed. Such differences could be material. Investment return includes dividend, interest and other investment income and realized and unrealized gains and losses.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in net assets with donor restrictions and then released from restriction. Other investment return is reflected in the consolidated statements of activities with or without donor restrictions based upon the existence and nature of any donor or legally imposed restrictions.

Newfields maintains pooled investment accounts for its endowments. Investment income and realized and unrealized gains and losses from securities in the pooled investment accounts are allocated quarterly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investment accounts, as adjusted for additions to or deductions from those accounts.

#### Property and Equipment

Expenditures for property and equipment and items which substantially increase the useful lives of existing assets are capitalized at cost. Newfields provides for depreciation on the straight-line method at rates designed to depreciate the costs of assets over estimated useful lives as follows:

Furnishings and equipment 3 - 10 years
Buildings and grounds 10 - 50 years
Land improvements 20 years

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Long-Lived Asset Impairment

Newfields evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. No asset impairment was recognized during the years ended June 30, 2019 or 2018.

#### Collections - Art Objects

According to Newfields' policy, collections include all works of art, historical treasures, library accessions and similar assets that are (a) held for public service rather than financial gain, (b) protected, kept unencumbered, cared for and preserved, and (c) subject to Newfields' policy that requires the proceeds of items that are sold to be used to acquire other items for collections. The collections, which have been acquired through purchases and contributions since Newfields' inception, are not recognized as an asset on the consolidated statements of financial position. Purchases of collection items are recorded as decreases in net assets with or without donor restrictions in the year in which the items are acquired. Proceeds from deaccessions or insurance recoveries, if any, are reflected as increases in the appropriate net asset class.

#### Income Taxes

Newfields is exempt from federal income taxes under Section 501 of the Internal Revenue Code and a similar provision of state law. Newfields is not considered to be a private foundation. However, Newfields is subject to federal income tax on any unrelated business taxable income. Newfields files tax returns in the U.S. federal jurisdiction.

#### Contributions Receivable

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities or expenses depending on the form of the benefits received.

While contributions, including promises to give, are required to be recorded as revenue in the year received, expenses funded by such contributions normally occur in subsequent years. This means fluctuations between years in the amount of contributions received or receivable can have a significant impact on the total change in net assets of Newfields, as can the timing of program expenses which result therefrom. Management reviews promises to give and writes off any promises at the time they become uncollectible past their due date. Newfields has estimated an allowance for uncollectible promises to give of \$690,000 and \$490,000 as of June 30, 2019 and 2018, respectively.

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Support and Revenue

Contributions are provided to Newfields either with or without restrictions placed on the gift by the donor. Revenues and net assets are separately reported to reflect the nature of those gifts - with or without donor restrictions. The value recorded for each contribution is recognized as follows:

#### Nature of the Gift

#### Value Recognized

Conditional gifts, with or without restriction

Gifts that depend on Newfields overcoming a donor-imposed barrier to be entitled to the funds Not recognized until the gift becomes unconditional, *i.e.* the donor-imposed barrier is met

Unconditional gifts, with or without restriction

Received at date of gift - cash and other assets

Fair value

Received at date of gift - property, equipment and long-lived assets

Estimated fair value

Expected to be collected within one

year

Net realizable value

Collected in future years Initially reported at fair value determined

using the discounted present value of estimated future cash flows technique

In addition to the amount initially recognized, revenue for unconditional gifts to be collected in future years is also recognized each year as the present-value discount is amortized using the level-yield method.

When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Absent explicit donor stipulations for the period of time that long-lived assets must be held, expirations of restrictions for gifts of land, buildings, equipment and other long-lived assets are reported when those assets are placed in service.

Gifts and investment income that are originally restricted by the donor and for which the restriction is met in the same time period the gift is received are recorded as revenue with donor restrictions and then released from restriction.

Conditional contributions and investment income having donor stipulations which are satisfied in the period the gift is received and the investment income is earned are recorded as revenue with donor restrictions and then released from restriction.

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Estate Notes and Charitable Lead Trusts

Newfields is the beneficiary under various estate notes and charitable lead trusts.

Estate notes represent an irrevocable pledge (or debt) against a donor's estate, to the extent the pledge is not satisfied during the donor's lifetime. Estate notes are initially recorded at fair value determined by using the discounted present value of the amounts to be received in the future. The resulting discount is amortized using the level-yield method and is reported as contribution revenue. Discount rates utilized were 1.41% to 8.23% for 2019 and 2018.

Charitable lead trusts are arrangements in which a donor establishes and funds a trust to provide distributions to a designated beneficiary organization for a specified period of time. Upon termination of the trust, the remainder of the trust assets is paid to the donor or to another beneficiary designated by the donor. Charitable lead trusts administered by Newfields are recorded at fair value only upon initial recognition, while those being administered by third parties are adjusted to fair value annually using discount rates based on current market conditions.

The following schedule summarizes estate notes and charitable lead trusts for the years ended June 30, 2019 and 2018:

	 2019	2018
Estate notes	\$ 23,683	\$ 22,372
Discount	(8,143)	(8,206)
	 15,540	14,166
Charitable lead trusts	 2,005	2,386
	\$ 17,545	\$ 16,552

#### **Donated Property and Equipment**

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Newfields reports gifts of land, buildings and equipment as without donor restrictions support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations regarding how long those long-lived assets must be maintained, Newfields reports expirations of donor restrictions as the donated or acquired long-lived assets are placed in service.

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Government Grants

Support funded by grants is recognized as Newfields performs the contracted services under grant agreements. Grant revenue is recognized as earned as the eligible expenses are incurred. Grant expenditures are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

#### Functional Expenses

Expenses have been classified as program services, management and general, fund raising and membership development based on the actual direct expenditures and cost allocations based upon estimates of salaries incurred by Newfields personnel.

#### Transfers Between Fair Value Hierarchy Levels

Transfers in and out of Level 1 (quoted market prices), Level 2 (other significant observable inputs) and Level 3 (significant unobservable inputs) are recognized on the actual date of transfer.

#### Subsequent Events

Subsequent events have been evaluated through January 6, 2020, which is the date the consolidated financial statements were issued.

#### Note 2: Change in Accounting Principle

In 2019, Newfields, adopted ASU 2016-14, *Not-For-Profit Entities (Topic 958): Presentation of Financial Statements of Not-For-Profit Entities.* A summary of the changes is as follows:

#### Statement of Financial Position

- The statement of financial position distinguishes between two new classes of net assets—those with donor-imposed restrictions and those without. This is a change from the previously required three classes of net assets—unrestricted, temporarily restricted and permanently restricted.
- Underwater donor-restricted endowment funds are shown within the donor-restricted net asset class. This is a change from the previously required classification as unrestricted net assets.

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Statement of Activities

- Expenses are reported by both nature and function in one location.
- Investment income is shown net of external and direct internal investment expenses. Disclosure of the expenses netted against investment income is no longer required.
- The 2017 net assets were restated by \$1,008,000 due to a reclassification in the net asset classes for underwater endowments from net assets without donor restrictions to net assets with donor restrictions.
- The 2018 consolidated statement of activities was restated by \$266,000 for the change in the underwater endowments during fiscal year 2018. This led to a \$266,000 increase in the with donor restrictions change in net assets and a \$266,000 decrease in the without donor restrictions change in net assets.

#### Notes to the Financial Statements

- Enhanced quantitative and qualitative disclosures provide additional information useful in assessing liquidity and cash flows available to meet operating expenses for one-year from the date of the statement of financial position.
- Amounts and purposes of Governing Board designations and appropriations as of the end of the period are disclosed.

#### Note 3: Revenue From Contracts With Customers

On July 1, 2018, Newfields adopted the Financial Accounting Standards Board Accounting Standards Update 2014-09, *Revenue from Contracts with Customers (Topic 606)*, (ASU 2014-09), using a modified retrospective method of adoption to all contracts with customers at July 1, 2018.

The core guidance in ASU 2014-09 is to recognize revenue to depict the transfer of promised goods or services to customers in amounts that reflect the consideration to which Newfields expects to be entitled in exchange for those goods or services.

The amount to which Newfields expects to be entitled is calculated as the transaction price and recorded as revenue in exchange for providing goods or services.

Adoption of ASU 2014-09 resulted in changes in presentation of financial statements and related disclosures in the notes to the financial statements. The adoption has no impact on overall change in net assets or net cash provided by operating activities. There was no impact on the June 30, 2018 consolidated financial statements.

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Membership Dues Revenue

Revenue from contracts with members for annual dues is reported at the amount that reflects the consideration to which Newfields expects to be entitled in exchange for providing member benefits. These amounts are due from members and do not include variable consideration. Revenue is recognized as performance obligations are satisfied, which is ratably over the membership term. Newfields memberships are noncancellable and, accordingly, has not recorded a refund liability.

#### **Admissions**

Revenue from contracts with members for admissions is reported at the amount that reflects the consideration to which Newfields expects to be entitled in exchange for providing admission to the Newfields or other applicable Newfields event. These amounts are due from visitors and do not include variable consideration. Revenue is recognized as performance obligations are satisfied, which is when the visit occurs. Newfields has not realized significant cancellations of admissions and, accordingly, has not recorded a refund liability.

#### Other Contract Revenue

Performance obligations are determined based on the nature of the goods or services provided by Newfields in accordance with the contract. Revenue for performance obligations satisfied over time is recognized ratably over the period based on time elapsed. Newfields believes this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation.

Revenue for performance obligations satisfied at a point in time is generally recognized when goods are provided to customers at a single point in time and Newfields does not believe it is required to provide additional goods or services related to that sale.

### Performance Obligations and Transaction Price Allocated to Remaining Performance Obligations

Newfields has contracts that are unsatisfied or partially unsatisfied as of June 30, 2019 and 2018, in the amounts of \$786,000 and \$731,000, respectively. As of June 30, 2019, Newfields expects to recognize these amounts as revenue over the next fiscal year. During the years ended June 30, 2019 and 2018, Newfields recognized revenue of \$731,000 and \$739,000, respectively, that was recognized as a contract liability at the beginning of the year.

#### Financing Component and Contract Costs

Newfields' revenue streams do not have significant financing components or contract costs.

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Significant Judgments

Newfields determines the transaction price based on standard charges for goods and services provided, discounts provided in accordance with the Newfields' policy. Newfields determines its estimates of explicit price concessions based on its discount policies.

Newfields has not incurred material refunds in the past and, accordingly, has not provided for a refund liability at June 30, 2019 or 2018.

#### Disaggregation of Revenue

The composition of contract revenue by type for the years ended June 30, 2019 and 2018 is as follows:

	 2019	2018
Memberships	\$ 1,081	\$ 1,003
Admissions	2,572	1,929
Retail sales	754	662
Concessions income	599	388
Program and event income	520	513
Other income	 173	 284
	\$ 5,699	\$ 4,779

The composition of revenue recognition for the years ended June 30, 2019 and 2018 is as follows:

	 2019	2018
Timing of revenue and recognition		
Services transferred over time	\$ 1,251	\$ 1,209
Sales and services as a point in time	 4,448	 3,570
	\$ 5,699	\$ 4,779

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Note 4: Contributions Receivable

	With Donor Restrictions				
		2019		2018	
Due within one year	\$	3,663	\$	562	
Due in one to five years		12,998		11,151	
		16,661		11,713	
Discount		(1,590)		(968)	
Allowance		(690)		(490)	
	\$	14,381	\$	10,255	

Discount rates utilized ranged from 0.98% to 2.86% and 0.89% to 4.72% for 2019 and 2018, respectively.

#### Note 5: Investments

The fair value of Newfields' investments is as follows:

	2019			2018		
Certificates of deposit	\$	27	\$	27		
Short-term investments		32,384		9,014		
United States Treasury notes		3,795		-		
Governmental agencies		2,424		-		
Corporate bonds		9,857		-		
Corporate stocks						
Domestic		-		19,435		
International		-		4,128		
Mutual funds						
Equity - international		4,375		26,161		
Fixed income		13,117		26,215		
Alternative investments						
Equity - international		-		58,824		
Fixed income		-		10,034		
Absolute return marketable alternatives		28,035		40,378		
Equity-oriented marketable alternatives		55,533		26,317		
Inflation hedging		55,375		54,464		
Private equity/venture capital		138,700		59,981		
Real estate held for investment		3,927		4,064		
Total	\$	347,549	\$	339,042		

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

The following schedules summarize the investment return and its classification in the consolidated statements of activities for the years ended June 30, 2019 and 2018:

		out Donor strictions	Wi	2019 th Donor strictions		Total
Dividends and interest, net of expenses	\$	78	\$	(373)	\$	(295)
Net realized gains on investments		12,008		33,190		45,198
Net unrealized losses on investments		(8,031)		(22,063)		(30,094)
Total return on investments		4,055		10,754		14,809
Investment return designated for						
Current operations		(5,637)		(12,246)		(17,883)
Art acquisitions		(24)		(878)		(902)
Investment return less than amounts designated for						
current operations and art acquisitions	\$	(1,606)	\$	(2,370)	\$	(3,976)
	With	201 out Donor	-	tated - Note th Donor	2)	
	Re	strictions	Re	strictions		Total
Dividends and interest, net of expenses	\$	300	\$	738	\$	1,038
Net realized gains on investments	·	5,284	•	13,412	·	18,696
Net unrealized gains on investments		860		2,905		3,765
Total return on investments		6,444		17,055		23,499
Investment return designated for						
Current operations		(27,816)		(11,772)		(39,588)
Art acquisitions		(26)		(1,400)		(1,426)
Investment return greater (less) than amounts						
designated for current operations and art acquisitions	\$	(21.398)	\$	3.883	\$	(17.515)

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Note 6: Property and Equipment

Newfields' property and equipment are as follows:

	 2019	2018
Buildings and grounds	\$ 169,859	\$ 169,367
Furnishings and equipment	26,551	25,980
Land improvements	13,468	13,459
	 209,878	208,806
Accumulated depreciation	 (121,087)	 (114,443)
	 88,791	94,363
Construction in progress	1,261	137
Land	922	922
	\$ 90,974	\$ 95,422

#### Note 7: Tax-Exempt Bonds Payable

	 2019	2018
Facility Revenue Refunding Bonds, Series 2013B (A)	\$ 32,220	\$ 33,390
Educational Facilities Revenue Refunding Bonds, Series 2017A (B)	10,000	10,000
Educational Facilities Revenue Refunding Bonds, Series 2017B (C)	9,900	9,950
Educational Facilities Revenue Refunding Bonds, Series 2017C (D)	24,105	26,105
Unamortized premium on Series 2013B Bonds	1,513	1,599
Unamortized bond issue costs	 (524)	 (572)
	\$ 77,214	\$ 80,472

(A) During 2013, the Authority issued \$39,950,000 of Educational Facilities Revenue Refunding Bonds, Series 2013B, the proceeds of which were loaned to Newfields to refund the 2002 bonds and cover bond issuance costs. The bonds consist of a mix of serial maturities and term bonds with sinking fund installments and bear fixed interest rates that range from 2.00% to 5.00%, depending on the maturity date. Principal payments commence on February 1, 2014 with a final maturity date of February 1, 2037. Bonds maturing on or after February 1, 2024 are subject to optional redemption at the discretion of Newfields at par beginning February 1, 2023. \$28,245,000 of the 2013B bonds mature on or after February 1, 2024 and bear interest rates between 4.00% and 5.00%.

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

- (B) During 2018, the Authority issued \$10,000,000 of Educational Facilities Revenue Refunding Bonds, Series 2017A, the proceeds of which were loaned to Newfields to refund the Series 2014 bonds and cover certain issuance costs. These bonds were issued at an initial fixed interest rate of 2.09% through December 31, 2017 and a rate of 2.54% through October 15, 2021. These bonds mature on October 15, 2021 with a \$10,000,000 principal payment due on that date.
- (C) During 2018, the Authority issued \$10,000,000 of Educational Facilities Revenue Refunding Bonds, Series 2017B, the proceeds of which were loaned to Newfields to refund the Series 2014 bonds and cover certain issuance costs. These bonds were issued at an initial fixed interest rate of 2.28% through December 31, 2017 and a rate of 2.77% through October 15, 2024. These bonds are due in annual principal payments of \$50,000 annually through fiscal year 2024 with a final payment of \$9,650,000 due October 15, 2024.
- (D) During 2018, the Authority issued \$26,105,000 of Educational Facilities Revenue Refunding Bonds, Series 2017C, the proceeds of which were loaned to Newfields to refund the Series 2013A bonds and cover certain issuance costs. These bonds were issued at an initial fixed interest rate of 2.42% through December 31, 2017 and a rate of 2.94% through October 15, 2024. These bonds are due in annual principal payments of \$2,000,000 annually through fiscal year 2024 with a final payment of \$14,105,000 due October 15, 2024.

Aggregate annual maturities of tax-exempt bonds payable at June 30, 2019 are:

2020	\$ 3,30	54
2021	3,42	24
2022	13,48	39
2023	3,13	34
2024	3,13	34
Thereafter	51,19	€3
	77,73	38
Unamortized bond issue costs	(52	24)
	\$ 77,21	14

Costs associated with executing the loan and other agreements with the aforementioned parties are being amortized over the life of the bonds using a method that approximates the level yield method. Unamortized bond issue costs are included in tax-exempt bonds payable.

The bonds are subject to certain covenants, including a financial coverage ratio. At June 30, 2019, management is not aware of any violations of the covenants.

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Note 8: Net Assets With Donor Restrictions

Net assets with donor restrictions at June 30 are restricted for the following purposes or periods:

									201	9								
	Exp for a	Subject to Expenditure for a Specified Purpose		Contributions Receivable		Contributions Receivable to be Held in Perpetuity When Received		Estate Notes and Charitable Lead Trusts		Estate Notes and Charitable Lead Trusts to be Held in Perpetuity When Received		Endowment to be		Endowments to be Held in Perpetuity		Other Amounts to be Held in Perpetuity		Total
Art purchases	\$	11,450	\$	-	\$	-	\$	929	\$	3,290	\$	7,192	\$	18,402	\$	1,141	\$	42,404
Educational programs		3,727		-		-		-		-		-		-		-		3,727
Capital		400		1,171		-		-		-		806		7,074		-		9,451
Miller house and gardens		-		-		-		-		-		2,002		5,002		-		7,004
Art and nature park		2,171		7,061		1,795		-		-		881		12,175		-		24,083
Lilly house		-		-		1,015		-		-		64		1,300		-		2,379
Innovation		-		-		-		-		-		2,262		9,100		-		11,362
Facility operations and																		
personnel		4,150		297		2,488		-		3,557		87,240		88,729		300		186,761
Other program activities		276		244		189		456		-		1,528		3,671		-		6,364
For periods after June 30		25		121				9,313								-		9,459
	\$	22,199	\$	8,894	\$	5,487	\$	10,698	\$	6,847	\$	101,975	\$	145,453	\$	1,441	\$	302,994

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

								2018	(Resta	ated - Note 2)								
	Exp for a	Subject to Expenditure for a Specified Purpose		Contributions Receivable		Contributions Receivable to be Held in Perpetuity When Received		Estate Notes and Charitable te Notes Lead Trusts to and be Held in aritable Perpetuity d Trusts When Received		Ea: En	ccumulated arnings on Endowments ndowment to be Held in Funds Perpetuity		to be Held in		to be Held in		Other mounts be Held in erpetuity	Total
Art purchases	\$	11,067	\$	-	\$	48	\$	856	\$	3,183	\$	6,868	\$	18,383	\$	1,141	\$ 41,546	
Educational programs		853		-		-		-		-		-		-		-	853	
Capital		-		1,140		-		-		-		985		7,074		-	9,199	
Miller house and gardens		-		-		-		-		-		2,070		5,002		-	7,072	
Art and nature park		-		8,186		-		-		-		1,347		11,691		-	21,224	
Lilly house		-		-		-		-		-		-		900		-	900	
Innovation		-		-		-		-		-		1,699		7,500		-	9,199	
Facility operations and																		
personnel		1,041		681		-		-		2,965		90,071		87,908		300	182,966	
Other program activities		362		131		-		444		-		1,055		3,597		-	5,589	
For periods after June 30		-		69				9,104		<u>-</u>							 9,173	
	\$	13 323	s	10 207	\$	48	\$	10 404	\$	6 148	\$	104 095	\$	142 055	\$	1 441	\$ 287 721	

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Note 9: Net Assets Released From Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

		2019		2018
Art purchases	\$	1,580	\$	55
Educational programs	7	816	Ψ	201
Capital		501		496
Miller house and gardens		373		378
Art and nature park		786		667
Facility operations and personnel		11,684		12,407
Other program activities		210		2,045
	\$	15,950	\$	16,249

#### Note 10: Endowment

Newfields' endowment consists of approximately 140 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the governing body to function as endowments (board-designated endowment funds). As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

The Newfields' governing body is subject to the State of Indiana's Prudent Management of Institutional Funds Act (SPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the governing body appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The governing body of Newfields has interpreted SPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, Newfields considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. Newfields has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with SPMIFA, the Newfields considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the fund
- 2. Purposes of Newfields and the fund
- 3. General economic conditions
- 4. Possible effect of inflation and deflation
- 5. Expected total return from investment income and appreciation or depreciation of investments
- 6. Other resources of Newfields
- 7. Investment policies of Newfields

The composition of net assets by type of endowment fund at June 30, 2019 and 2018, was:

	 out Donor strictions	Wi	2019 ith Donor strictions	Total
Board-designated endowment funds Donor-restricted endowment funds	\$ 88,293	\$	-	\$ 88,293
Amounts to be held in perpetuity	-		145,453	145,453
Accumulated investment gains, net	 		101,975	 101,975
Total endowment funds	\$ 88,293	\$	247,428	\$ 335,721

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

		2018	8 (Res	tated - Note	2)	
	With	out Donor	Wi	ith Donor		
	Res	strictions	Re	strictions		Total
Board-designated endowment funds Donor-restricted endowment funds	\$	89,584	\$	-	\$	89,584
Amounts to be held in perpetuity		-		142,055		142,055
Accumulated investment gains, net	-	-		104,095		104,095
Total endowment funds	\$	89,584	\$	246,150	\$	335,734

Changes in endowment net assets for the years ended June 30, 2019 and 2018 was:

	 out Donor strictions	Wi	2019 ith Donor strictions	Total
Endowment net assets, beginning of year	\$ 89,584	\$	246,150	\$ 335,734
Investment return				
Investment income (loss)	(134)		(374)	(508)
Net appreciation	3,987		11,240	15,227
Total investment return	3,853		10,866	14,719
Contributions Appropriation of endowment assets	517		3,536	4,053
for expenditure	 (5,661)		(13,124)	(18,785)
Endowment net assets, end of year	\$ 88,293	\$	247,428	\$ 335,721

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

		201	8 (Res	tated - Note	2)	
	With	out Donor	Wi	th Donor		
	Res	strictions	Re	strictions		Total
Endowment net assets,						
beginning of year, as restated	\$	110,348	\$	239,567	\$	349,915
Investment return						
Investment income		301		738		1,039
Net appreciation		6,310		16,050		22,360
Total investment return		6,611		16,788		23,399
Contributions Appropriation of endowment assets		467		2,967		3,434
for expenditure		(27,842)		(13,172)		(41,014)
Endowment net assets, end of year	\$	89,584	\$	246,150	\$	335,734

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level Newfields is required to retain as a fund of perpetual duration pursuant to donor stipulation or SPMIFA. At June 30, 2019 and 2018, funds with original gift values of \$11,067,000 and \$3,858,000, fair values of \$10,209,000 and \$3,116,000, and deficiencies of \$858,000 and \$742,000, respectively, were reported in net assets with donor restrictions. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after investment of new permanently restricted contributions and continued appropriation for certain purposes that was deemed prudent by the governing body.

Newfields has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for current operations, capital additions and artifact acquisitions supported by its endowment while seeking to maintain the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds Newfields must hold in perpetuity or for donor-specified periods, as well as those of board-designated endowment funds. Under Newfields' policies, endowment assets are invested in a manner that is intended to produce results that exceed the spending rate plus inflation. Newfields expects its endowment funds to provide an annual average rate of return of approximately 5.5% above the rate of inflation. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate of return objectives, Newfields relies on a total return strategy in which investment returns are achieved through both current yield (investment income such as dividends and interest) and capital appreciation (both realized and unrealized). Newfields targets a diversified asset allocation to assure no single security, class of securities or individual investment will have a disproportionate negative impact on the endowment's overall return.

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

Newfields has a policy (the spending policy) of appropriating for current operations each year 5.42% of its endowment fund's average fair value for the 12 quarters ended December 31 of the previous year. Newfields has set a target to draw no more than 4.50% of the 12-quarter average fair value by fiscal year 2023.

In fiscal year 2019, the Board of Trustees adopted a new spending policy beginning fiscal year 2020. The new spending policy provides a target for the annual dollar spend from the aggregate endowment. The spending policy limits annual dollar spend from the endowment to the prior year's budgeted dollar spend plus an inflationary rate so long as the calculated aggregate draw rate would not exceed six percent (6%) of the endowment value calculated at the December 31 preceding the start of such fiscal year. Additionally, dollar spend from the endowment may increase by an amount equal to four percent (4%) of any new endowment contributions received by Newfields. Under the new policy, Newfields continues to target a draw rate of no more than 4.50% of the endowment value as calculated at the December 31 preceding the start of a fiscal year.

In establishing this policy, Newfields considered the long-term expected return on its endowment. Accordingly, over the long-term, Newfields expects the current spending policy to allow its endowment to grow at the rate of inflation. This is consistent with Newfields' objective to maintain the purchasing power of endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment returns. For the years ended June 30, 2019 and 2018, the Board of Trustees approved a spending rate in excess of this target to support current operations. In 2018, Newfields appropriated an additional \$22,057,000 from the endowment without donor restrictions, which was used to reduce the outstanding principal on its long-term debt. Accordingly, over the long-term, Newfields expects the current spending policy to allow its endowment to grow at the rate of inflation. This is consistent with Newfields' objective to maintain the purchasing power of endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

#### Note 11: Employee Benefits

Newfields has a defined-contribution employee's retirement savings plan covering all full-time employees meeting certain eligibility requirements. Newfields makes contributions to the plan to match employee contributions and pays the cost of administering the plan. Employee benefit expense under this plan was approximately \$315,000 and \$310,000 for 2019 and 2018, respectively.

Newfields also had a noncontributory defined-benefit pension plan covering substantially all of its employees. The Board of Directors elected on May 17, 2017 to terminate the defined-benefit plan effective September 15, 2017. During 2018, the plan was formally terminated.

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Note 12: Disclosures About Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- **Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- **Level 3** Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities
- NAV Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts included are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Recurring Measurements

The following tables present the fair value measurements of assets and liabilities recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2019 and 2018:

					2	019			
				Fair	Value Mea	suremen	ts Using		
		Que	ted Prices						
		i	n Active	Sig	nificant				
		Ma	arkets for		Other	Sia	nificant		
			dentical	Obs	ervable	_	servable	Inv	estments
	Fair		Assets		nputs		puts		asured at
	Value		(Level 1)		evel 2)		evel 3)		(NAV)
Assets									
Investments									
Certificates of deposit	\$ 27	\$	27	\$	_	\$	_	\$	_
Short-term investments	32,384		32,384		-		_		_
United States Treasury notes	3,795		3,795		-		_		-
Governmental agencies	2,424		2,424		-		-		-
Corporate bonds	9,857		9,857		-		_		-
Mutual funds									
Equity - international	4,375		4,375		-		_		-
Fixed income	13,117		13,117		-		_		-
Alternative investments									
Absolute return marketable alternatives	28,035		-		-		_		28,035
Equity-oriented marketable alternatives	55,533		-		-		-		55,533
Inflation hedging	55,375		-		-		-		55,375
Private equity/venture capital	138,700		-		-		-		138,700
Real estate held for investment	 3,927		-		3,927				-
Total investments	347,549		65,979		3,927				277,643
Interest in charitable lead trust	 1,075						1,075		-
	\$ 348,624	\$	65,979	\$	3,927	\$	1,075	\$	277,643

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

						_	018			
			Fair Value Measurements Using							
	Fair Value		ii Ma	Quoted Prices in Active Significant Markets for Other Identical Observable Assets Inputs (Level 1) (Level 2)		Other servable nputs	Significant Unobservable Inputs (Level 3)		Investments Measured at (NAV)	
Assets										
Investments										
Certificates of deposit	\$	27	\$	27	\$	-	\$	-	\$	-
Short-term investments		9,014		9,014		-		-		-
Corporate stocks										
Domestic		19,435		19,435		-		-		-
International		4,128		4,128		-		-		-
Mutual funds										
Equity - international		26,161		26,161		-		-		-
Fixed income		26,215		26,215		-		-		-
Alternative investments										
Equity - international comingled funds		58,824		-		-		-		58,824
Fixed income comingled funds		10,034		-		5,409		-		4,625
Absolute return marketable alternatives		40,378		-		-		-		40,378
Equity-oriented marketable alternatives		26,317		-		-		-		26,317
Inflation hedging		54,464		-		-		-		54,464
Private equity/venture capital		59,981		-		-		-		59,981
Real estate held for investment		4,064		<u> </u>		4,064				
Total investments	'	339,042		84,980		9,473		-		244,589
Interest in charitable lead trust		1,529						1,529		
	\$	340,571	\$	84,980	\$	9.473	\$	1.529	\$	244,589

Following is a description of the inputs and valuation methodologies used for assets measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended June 30, 2019. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

Fair value determinations for Level 3 measurements are the responsibility of the Controller's office. For charitable lead trust held by a third party, the Controller calculates the estimated fair value utilizing a discounted cash flow model. For interest rate swap agreements, the Controller utilizes a pricing specialist to generate fair value measurements on an annual basis. The Controller's office challenges the reasonableness of the assumptions used and reviews the methodology to ensure the estimated fair value complies with accounting standards generally accepted in the United States.

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by a third-party pricing service using quoted market prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2.

#### Charitable Lead Trust Held by a Third Party

The fair value is estimated using a discounted cash flow model. Due to the nature of the valuation inputs, the interest is classified within Level 3 of the hierarchy.

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying consolidated statements of financial position using significant unobservable (Level 3) inputs:

	Ch	erest in aritable d Trusts	Fair Value of Interest Rate Swap		
Balance, July 1, 2017	\$	1,558	\$	(1,995)	
Total unrealized losses Settlements Loss on interest rate swap		(29)		2,057 (62)	
Balance, June 30, 2018		1,529		-	
Total unrealized losses		(454)			
Balance, June 30, 2019	\$	1,075	\$		
Total losses for the period included in change in net assets attributable to the change in unrealized gains (losses) related to assets and liabilities still held at June 30, 2018	\$	(29)	\$	(62)	
Total losses for the period included in change in net assets attributable to the change in unrealized losses related to assets still held at June 30, 2019	\$	(454)	\$		

#### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Unobservable (Level 3) Inputs

The following tables present quantitative information about unobservable inputs used in recurring Level 3 fair value measurements:

	Fair Value at June 30, 2019		Valuation Technique	Unobservable Inputs	Range	
Interest in charitable lead trust	\$	1,075	Discounted cash flow model	Discount rates utilized	2.37%	
	Jı	Value at ine 30, 2018	Valuation Technique	Unobservable Inputs	Range	
Interest in charitable lead trust	\$	1,529	Discounted cash flow model	Discount rates utilized	1.41%	

#### Alternative Investments

The following tables present information regarding funds with fair value that is determined using the net asset value (or its equivalent) provided by the fund.

		Fair Value		nfunded nmitments	Redemption Frequency (if Currently Eligible)	Redemption Notice Period	
Assets							
Investments							
Alternative investments							
Absolute return marketable alternatives (c)	\$	28,035	\$	-	quarterly to 2 years	44 - 180 days	
Equity-oriented marketable alternatives (d)		55,533		-	quarterly to 3 years	45 - 60 days	
Inflation hedging (e)		55,375		3,896	monthly to not available	30 days to not available	
Private equity/venture capital (f)		138,700		42,908	annually to not available	365 days to not available	
	\$	277,643	\$	46,804			

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

		Fair Unfunded Value Commitments			2018 Redemption Frequency (if Currently Eligible)	Redemption Notice Period
Assets						
Investments						
Alternative investments						
Equity - international (a)	\$	58,824	\$	-	monthly to quarterly	30 - 60 days
Fixed income (b)		4,625		-	daily to monthly	45 days
Absolute return marketable alternatives (c)		40,378		-	quarterly to 2 years	44 - 180 days
Equity-oriented marketable alternatives (d)		26,317		-	quarterly to 3 years	45 - 60 days
Inflation hedging (e)		54,464		5,155	not available	not available
Private equity/venture capital (f)	_	59,981		19,125	annually to not available	365 days to not available
	\$	244,589	\$	24,280		

- (a) International equity mutual funds are commingled funds. Their underlying assets are daily priced and traded public equities; however, trades in and out of the investment vehicle are executed at NAV.
- (b) Fixed income mutual funds are commingled funds. Their underlying assets are daily priced and traded public equities; however, trades in and out of the investment vehicle are executed at NAV.
- (c) Absolute return marketable alternative funds consist of funds of funds and limited partnerships that seek to achieve maximum capital appreciation through diversified investments. Many of the funds had lock-up periods, which have expired. Redemptions vary between quarterly, annually and every two years with notice periods between 30 days and 180 days. The fair values of these funds are estimated using NAV.
- (d) Equity-oriented marketable alternative funds consist of funds of funds and limited partnerships that seek to achieve capital appreciation primarily through trading, investing in and selling equity securities. Many of the funds had lock-up periods, which have expired. Redemptions vary between quarterly, annually and every three years with notice periods between 30 days and 180 days. The fair values of these funds are estimated using NAV.
- (e) Inflation hedging funds consist of real estate funds, natural resources and hedge funds. Real estate funds totaling \$5,223,000 and \$6,204,000 at June 30, 2019 and 2018, respectively, invest across the major four categories of commercial real estate: office, industrial, multifamily and retain. These are limited partnerships with 10 to 12 year lives and cannot be sold. The underlying investments in the real estate funds are valued using comparable sales, dividend discount and income approach methods. Distributions are made as underlying investments are sold.

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

Natural resource funds totaling \$7,132,000 and \$9,373,000 at June 30, 2019 and 2018, respectively, primarily invest in mid-stream and down-stream oil and gas opportunities and timber opportunities.

Most partnerships have a 10 to 12 year life and valuation techniques include, but are not limited to, the income approach and public market equivalent methods. Funds cannot be sold, but distributions are received as underlying investments are liquidated.

Hedge funds totaling \$43,020,000 and \$42,964,000 at June 30, 2019 and 2018, respectively, consist of credit and equity funds. Underlying equity positions are valued using market quotes or dealer pricing. These funds can be redeemed either monthly or annually.

(f) Private equity/venture capital funds consist of venture capital and special situations. The venture capital funds have lives that range from 10 to 12 years and cannot be sold. Distributions are received as individual portfolio holdings are liquidated.

Special situations funds seek to exploit debt opportunities across several sectors and is geographically diversified. These funds have lives that range from 10 to 12 years and Newfields will receive distributions from the underlying funds.

#### **Note 13: Significant Concentrations**

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations.

Approximately 46% of all contributions were received from two donors in 2019. In 2018, 50% of all contributions were received from one donor.

### Notes to Consolidated Financial Statements June 30, 2019 and 2018

(Table Dollar Amounts in Thousands)

#### Note 14: Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of December 31, 2019 and 2018, comprise the following:

	 2019	2018		
Total financial assets				
Cash	\$ 3,193	\$	5,638	
Accounts and other receivables	351		216	
Investments	347,549		339,042	
Appropriation of endowed funds	16,807		18,785	
	367,900		363,681	
Donor-imposed restrictions				
Restricted funds	23,640		14,764	
Endowments	247,428		246,150	
	271,068		260,914	
Internal designations	 			
Quasi-endowment	 88,293		89,584	
Financial assets available to meet cash needs for general				
expenditures within one year	\$ 8,539	\$	13,183	

Newfields' endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

The board-designated endowment of \$88,293 is subject to an annual spending rate of 5.2% as described in Note 10. Although Newfields does not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

Newfields manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. To achieve these principles, Newfields forecasts its future cash flows and monitors its liquidity and reserves.